

One Bala Plaza, Suite 100 Bala Cynwyd, PA 19004

A Member of the Tokio Marine Group

GUIDES AND OUTFITTERS APPLICATION

SUBMISSION REQUIREMENTS

- All brochures describing any and all services
- The liability waiver/hold harmless agreement you require your guests to sign, if applicable.
- Currently valued insurance company loss runs for the current policy period plus 3 prior years, if unavailable, provide a no loss letter signed by the insured.
- ACORD forms for other lines requested (Property, Inland Marine, Crime, etc.)

GENERAL INFORMATION

Applicant Name:		
Principal Contact:		
Mailing Street Address:		
Mailing City:		Zip:
Location Street Address:		· ·
Location City: County:	State:	Zip:
Phone Number:	Fax Number:	-
Risk Manager:		
Risk Manager Phone:		
Website: www		
Business Type: Corporation Partnership	ndividual	
Effective Date:		
Limit of Liability requested:	urrence	
☐\$ 500,000 Occu		
🗍 \$1,000,000 Occu	urrence	
1. Does the Applicant operate any other business from	n this location?	□Yes □No
(List information below for each business, use a se		ary)
If yes, type of entity: Corporation Partne	ership 🔲 Individual 🗌 LLC 🔤 Othe	er:
Description of business:		

PRIOR CARRIER INFORMATION				
	Insurance Carrier	Limits of Liability	Premium	
Last Year		\$	\$	
Two Years Ago		\$	\$	
Three Years Ago		\$	\$	

ADDITIONAL INSUREDS (if necessary use another sheet of paper)					
Name	Complete Address	Interest			

ACTIVITY INFORMATION						
Actual Total Receipts for Prior 12 Mo	onths:			\$		
Estimated Total Receipts for Next 12				\$		
Activities Conducted	# of Guides	# of Units	User Days	Revenues		
Guided Fishing				\$		
Hunting				\$		
Shooting Range – Rifle or Pistol				\$		
Hiking / Backpacking				\$		
Horseback Riding				\$		
Hay, Sleigh or Wagon Rides				\$		
Lodging / Cabin Rentals				\$		
Retail Store				\$		
Bike Rentals				\$		
Mountain Bike Riding				\$		
Road Cycling				\$		
Boating				\$		
Jet Skis or Wave Runners				\$		
River Tubing				\$		
Sea Kayak Tours /Rentals				\$		
Waterskiing				\$		
Whitewater Rafting				\$		
SCUBA Diving				\$		
Cross Country Skiing				\$		
Dog Sled Tours				\$		
Downhill Skiing				\$		
Snowshoeing				\$		
ATV-guided				\$		
ATV-unguided				\$		
Snowmobiles-guided				\$		
Snowmobiles-unguided				\$		
Climbing Wall				\$		
Rock Climbing				\$		
Paintball				\$		
Youth Camps or Programs				\$		
Other, describe:				\$		

	OPERATIONS INFORMATION		
1.	Does the Applicant require guests to sign a liability waiver?	□Yes	□No
2.	Does the Applicant require guests to complete a health & physical fitness form?	□Yes	□No
3.	Does the Applicant have a brochure or web page?	□Yes	□No
4.	How many years have you been in business?Years		
5.	If you are a new venture, how many years of prior experience?Years		
6.	Are any operations conducted outside of the United States?	□Yes	□No
7.	Does the Applicant hire guides as sub-contractors?	□Yes	□No
	If yes, for what activities?		
	If yes, do you obtain proof of insurance?	□Yes	□No
8.	Is your business operational year round?	□Yes	□No
	If no, number of months you are operational:Months		

GUIDE INFORMATION				
Name	Years Experience	First Aid Qualifications		

		LOD	GING SEC	CTION			□N/A
		G	uest Qua	rters			
1. T 2. N	Fotal number of units for guest rent Number of RV spaces:	al?		Tont sitos:			
2. ľ 3. M	Maximum guest capacity is:						
	Do all cabins / units have smoke all					□Yes	□No
	s there a CO alarm installed?					□Yes	
	Does the Applicant have a swimmir	ng pool or sw	vimming a	rea?		□Yes	□No
	f yes, does the Applicant have a di		Ũ			Yes	□No
	Are all swimming pools and spas co			Graeme Baker Poo	ol and Spa Safety		
A	Act? If no, provide time table ar	nd action pla	an:			□Yes	□No
							□N/A
1. E	Does the Applicant have retail oper						
	General Store		ment Sale	S	Fishing Equipm		
	□Liquor Store □Gun Sales	Ski Equipi	ment Rent	ai	Fishing Equipm	ent Rental	
2. V	What are the Applicant's total annu			ail operations: \$			
Z. V		u y 033 3alt		αιι οροιατιστιό. ψ			
		HUNT	ING SEC	ΓΙΟΝ			□N/A
	What is the maximum guide to gues						
	What is the maximum number of hu		one time?	?			<u> </u>
	Does the Applicant operate drop ca					□Yes	
4. l	s livestock provided with drop cam	ps?	unquidad	cı	0/	□Yes	□No
5. V 6. V	What percentage of your hunting or What type of game is being hunted		ungulaeo	۱ <i>۲</i>	70		
			Пв	ear 🛛 Tu	rkev 🗆 🗆 🛛	terfowl	
	Upland Birds		Other, des	scribe:			
	Are tree stands used?		o, a.o.			□Yes	□No
li	f yes, are safety harnesses require	d?				□Yes	□No
8. E	Does the Applicant use any of the f		ransport h	unters? If yes, how	w many?		
	ATVs:						
	Snowmobiles:	_					
	Boats: Other Unlicensed Vehicles:	_					
9. l [.]	f ATVs and/or Snowmobiles are us	ed are helm	nets requir	ed while ridina?		□Yes	□No
0. 1			ioto i oquii	ea mile naily.			
			CLE SEC				□N/A
			our Inform	ation			
1. N	Maximum number of cyclists on a to Maximum number of tours operatin	our?					
	Number of guides on a tour? Are helmets reguired?					Yes	□No
	What is the percentage of tours ope	erated.	off Road	% ve	On Roadways	⊥ res %	
	Does the Applicant pre-screen gues				Siri (Sauways	⁄₀ □Yes	□No
	Do guides carry any communication				ione, etc.)	∐Yes	
	f yes, what type?			,,	, ··· ,		
	V			ITY SECTION	another sheat of no	por	□N/A
Year	Make & Model	Length	HP	OB/IB/IO	another sheet of pap # Pass	Guio	led
i cai		Longin			πιασσ		
			1				
						☐ Yes	
						□Yes	□No

No

Yes

		WATERCRAFT GEN	IERAL INFORMAT	ION		
1.	What type of operation does the Boat Rentals	ne Applicant have?				
2.		use take place?	 ⊟Bays / Inlets	о — —		
3.	If rivers, what classes are board Class I Class II		Class IV]Class V		
	Are life vests (PFD's) required Are life vests (PFD's) provided				□ Yes □ Yes	□No □No
	CAN	IOE, KAYAK, AND / O				□N/A
	Boat Type		mber Used	Average Nun	nber Used	
Cano	• •					
Kaya						
Tube						
Rafts						
	<u>Up Paddle Boards</u> What percent of the Applicant'	o oporationa ara unqui	dod: 0/			
1. 2.	Number of guides?		deu%			
			SECTION			□N/A
			formation			
1. 2.	Total number of horses availal	ble for guest riding?	any one time?			
2. 3.	Maximum number of horses in Average number of horses in the second secon	use for quest riding at a	ny one time?			
4.	What is the youngest rider the	Applicant will allow or	a horse?	years old		
5.	Does the Applicant offer the us	se of helmets?			□Yes	□No
6.	Does the Applicant ever allow				□Yes	□No
7.	What percentage of the Applic	ant's guests ride: We	stern Saddle:	% vs. English Sa	ddle:	%
8. 0	What percentage of the Applic What is the maximum guide to					<u>%</u>
	Does the Applicant operate por			006313	□Yes	□No
	If yes:		_ed Other (de	scribe):		
	-					
1	Does the Applicant require gue		TY INFORMATION			
١.	riding?	ests to complete a prive			□Yes	□No
2.	Does the Applicant pre-screen	quest riders and deter	mine ability prior to	ridina?	□Yes	
3.	Do guides carry any communi				Yes	No
4.	Does the Applicant conduct a				□Yes	□No
5.	Does the Applicant provide a v	written safety manual o	f procedures to all s	staff members?	□Yes	□No
6.	If yes, provide a copy. List reasons why you would de	cline a person from rid	ing (health age w	eight alcohol, general		
0.	pregnancy):		ing (nearth, age, w	cignt, alconol, general,		
_						
7.	Does the Applicant board hors If yes, how many?	es for a fee?			□Yes	□No
8.	Does the Applicant teach or al	low your quest to partic	ipate in:			
•		Cattle Drives		Barrel Racir	g	
	Horse Jumping	Team Penning	Sleigh Rides	🗌 Branding Ca	attle	
		Roping Cattle	☐Hay Rides	🗌 Handling Liv	estock	
	Buckboard / Buggy Rides					
9.	Are guests allowed to handle,	rope or brand livestock	?		□Yes	□No
10.	If the Applicant conducts cattle					
	Wranglers to Riders:	Maximum Dur	ation:	Maximum Distance:_		
11.	If your ranch conducts a Rode	o/Gymkana, describe v	vhat activities your	guests may		
	participate in:					

	AUTOMOBILE					
1.	Does the Applicant have a formal driving policy in place with MVR standards?		□Yes	□No		
	 If yes: a. Is driving policy communicated in writing to all employees? b. Is a signed acknowledgement form kept on file? If yes, please provide a copy of signed acknowledgement. c. Do driving standards include the following: 		□Yes □Yes	□No □No		
2.	 i. No major violations include the following. i. No major violations including DUI, racing, hit and run, speeding in exces over posted speed limit, manslaughter? ii. No more than 2 moving violations within past 3 years? iii. No more than 1 at fault accident within past 3 years? How often does the Applicant check MVR reports? 	s of 20 mph	□Yes □Yes □Yes	□No □No □No		
3. 4.	Does the Applicant allow any newly hired drivers to operate vehicles without going company-specific documented driving training? Describe any ongoing training provided to drivers:	through a	□Yes	□No		
5. 6.	Does the Applicant have GPS tracking capability? Does the Applicant allow employees to drive personal vehicles for company purpo If yes: a. Are the driving policy and standards for these drivers the same as in question	is 1-3?	□Yes □Yes □Yes	□No □No □No		
	b. Does the Applicant require these employees to have adequate personal insurance limits?		□Yes	□No		
	LOSS HISTORY					
	Date Description of Incident	Amo	ount Paid/F	Reserved		
		\$				
		\$				
		\$				

1. Does the Applicant have knowledge of any incident which may lead to a claim? If yes, please describe:

□Yes □No

WINTER WEATHER FREEZE-UP PROTECTION

This section must be completed by all risks that have a location in one of the following states: AR, CT, DC, DE, GA, IL, IN, KY, ME, MD, MA, MI, MO, NH, NY, NJ, NC, OH, PA, RI, SC, TN, TX, VT, VA, WV, WI

1.	 Fire Protection and Testing a. Is the building provided with an Automatic Fire Sprinkler System (AS)? i. If yes, approximately what percentage (%) of the building is sprinklered?	☐Yes % ☐Both ☐Yes	□No	□N/A
	iv. If yes, is the testing & inspection by qualified sprinkler contractor completed			
	within past 12 months & includes a formal winterization review?v. If yes, are the alarms tied to a 24 hour UL listed monitoring company?	□Yes □Yes	□No □No	□N/A □N/A
2.	Emergency Water Response (domestic and AS water lines) a. Are water shutoff valves (domestic and AS water lines) marked and readily			
	accessible? b. Are water shutoff valves exercised (closed and reopened) at least annually?	□Yes □Yes	□No □No	□N/A □N/A
	c. Is the staff qualified to respond and shut off the water main during normal business hours and off hours?	□Yes	□No	⊡N/A
3.	Automatic Water Shutoff Devices			
	a. For domestic water lines, is there a water flow detection, notification and automatic shutoff?	□Yes	□No	□N/A
4.	Unused/Vacant Spaces a. Does Applicant have a formal process to turn off and drain domestic water lines for			
	these spaces?	□Yes	□No	□N/A
5.	 Unheated Areas (attics, crawl spaces, exterior wall joists) a. Are all domestic water lines located in areas heated to at least 45°F? i. If no, please describe freeze prevention measures (e.g. temperature monitoring, heat trace, full insulation): 	□Yes	□No	□n/A

6.	General	Comments:

FRAUD STATEMENT AND SIGNATURE SECTIONS

The Undersigned states that he/she is an authorized representative of the Applicant and declares to the best of his/her knowledge and belief and after reasonable inquiry, that the statements set forth in this Application (and any attachments submitted with this Application) are true and complete and may be relied upon by Company * in quoting and issuing the policy. If any of the information in this Application changes prior to the effective date of the policy, the Applicant will notify the Company of such changes and the Company may modify or withdraw the quote or binder.

The signing of this Application does not bind the Company to offer, or the Applicant to purchase the policy. *Company refers collectively to Philadelphia Indemnity Insurance Company and Tokio Marine Specialty Insurance Company

VIRGINIA APPLICANT: READ YOUR POLICY. THE POLICY OF INSURANCE FOR WHICH THIS APPLICATION IS BEING MADE, IF ISSUED, MAY BE CANCELLED WITHOUT CAUSE AT THE OPTION OF THE INSURER AT ANY TIME IN THE FIRST 60 DAYS DURING WHICH IT IS IN EFFECT AND AT ANY TIME THEREAFTER FOR REASONS STATED IN THE POLICY.

FRAUD NOTICE STATEMENTS

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS THAT PERSON TO CRIMINAL AND CIVIL PENALTIES (IN OREGON, THE AFOREMENTIONED ACTIONS MAY CONSTITUTE A FRAUDULENT INSURANCE ACT WHICH MAY BE A CRIME AND MAY SUBJECT THE PERSON TO PENALTIES). (IN NEW YORK, THE CIVIL PENALTY IS NOT TO EXCEED FIVE THOUSAND DOLLARS (\$5,000) AND THE STATED VALUE OF THE CLAIM FOR EACH SUCH VIOLATION). (NOT APPLICABLE IN AL, AR, AZ, CO, DC, FL, KS, LA, ME, MD, MN, NM, OK, PA, RI, TN, VA, VT, WA AND WV).

APPLICABLE IN AL, AR, AZ, DC, LA, MD, NM, RI AND WV: ANY PERSON WHO KNOWINGLY (OR WILLFULLY IN MD) PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR WHO KNOWINGLY (OR WILLFULLY IN MD) PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES OR CONFINEMENT IN PRISON.

APPLICABLE IN COLORADO: IT IS UNLAWFUL TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE COMPANY. PENALTIES MAY INCLUDE IMPRISONMENT, FINES, DENIAL OF INSURANCE AND CIVIL DAMAGES. ANY INSURANCE COMPANY OR AGENT OF AN INSURANCE COMPANY WHO KNOWINGLY PROVIDES FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO A POLICYHOLDER OR CLAIMANT FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE POLICYHOLDER OR CLAIMANT WITH REGARD TO A SETTLEMENT OR AWARD PAYABLE FROM INSURANCE PROCEEDS SHALL BE REPORTED TO THE COLORADO DIVISION OF INSURANCE WITHIN THE DEPARTMENT OF REGULATORY AGENCIES.

APPLICABLE IN FLORIDA AND OKLAHOMA: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE. DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE, OR MISLEADING INFORMATION IS GUILTY OF A FELONY (IN FL, A PERSON IS GUILTY OF A FELONY OF THE THIRD DEGREE).

APPLICABLE IN KANSAS: AN ACT COMMITTED BY ANY PERSON WHO, KNOWINGLY AND WITH INTENT TO DEFRAUD, PRESENTS, CAUSES TO BE PRESENTED OR PREPARES WITH KNOWLEDGE OR BELIEF THAT IT WILL BE PRESENTED TO OR BY AN INSURER, PURPORTED INSURER, BROKER OR ANY AGENT THEREOF, ANY WRITTEN, ELECTRONIC, ELECTRONIC IMPULSE, FACSIMILE, MAGNETIC, ORAL, OR TELEPHONIC COMMUNICATION OR STATEMENT AS PART OF, OR IN SUPPORT OF, AN APPLICATION FOR THE ISSUANCE OF, OR THE RATING OF AN INSURANCE POLICY FOR PERSONAL OR COMMERCIAL INSURANCE, OR A CLAIM FOR PAYMENT OR OTHER BENEFIT PURSUANT TO AN INSURANCE POLICY FOR COMMERCIAL OR PERSONAL INSURANCE WHICH SUCH PERSON KNOWS TO CONTAIN MATERIALLY FALSE INFORMATION CONCERNING ANY FACT MATERIAL THERETO; OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO.

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APPLICABLE IN MAINE, TENNESSEE, VIRGINIA AND WASHINGTON: IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES MAY INCLUDE IMPRISONMENT. FINES OR A DENIAL OF INSURANCE BENEFITS.

APPLICABLE IN PENNSYLVANIA: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

APPLICABLE IN NEW YORK: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SHALL BE SUBJECT TO A CIVIL PENALTY NOT TO EXCEED FIVE THOUSAND DOLLARS AND THE STATE VALUE OF THE CLAIM FOR EACH SUCH VIOLATION.

NAME (PLEASE PRINT/TYPE)

TITLE

(MUST BE SIGNED BY THE PRESIDENT, CHAIRMAN, CEO OR EXECUTIVE DIRECTOR)

SIGNATURE

DATE

SECTION TO BE COMPLETED BY THE PRODUCER/BROKER/AGENT

PRODUCER

(If this is a Florida Risk, Producer means Florida Licensed Agent)

AGENCY

PRODUCER LICENSE NUMBER (If this a Florida Risk, Producer means Florida Licensed Agent)

ADDRESS (STREET, CITY, STATE, ZIP)



A Member of the Tokio Marine Group

One Bala Plaza, Suite 100 Bala Cynwyd, PA 19004

Underwritten by: Philadelphia Indemnity Insurance Company

CYBER SECURITY LIABILITY ENDORSEMENT – SUPPLEMENTAL QUESTIONNAIRE

Addres City: Websi	ss of te: w	plicant:Applicant:State:Zip: State:Zip: vw: perations:		
1.	Anr	ual sales or revenue: \$		
2.	belo	s the Applicant collect, store or otherwise handle any Personally Identifiable Information (PII) nging to customers, clients, or other third parties, other than employees? s, please indicate the types of Personally Identifiable Information held (check all that apply):	☐ Yes	□ No
		a. Social Security Numbers, Bank or Other Financial Account Details, Driver's License or other State Identification Numbers		
		b. Non-public Medical or Healthcare Data, including Protected Health Information (PHI)		
		c. Credit or Debit Card Information		
3.	a.	During the last three (3) years, has anyone alleged that the Applicant was responsible for damage to their computer system(s) arising out of the operation of the Applicant's computer system(s)?	Yes	□ No
	b.	During the last three (3) years, has anyone made a demand, claim, complaint, or filed a lawsuit against the Applicant alleging invasion or interference of rights of privacy or the inappropriate disclosure of Personally Identifiable Information (PII)?	□ Yes	□ No
	C.	During the last three (3) years, has the Applicant been the subject of an investigation or action by any regulatory or administrative agency for privacy-related violations?	□ Yes	□ No
	d.	Is the Applicant aware of any circumstance that could reasonably be anticipated to result in a claim being made against them for the coverage being applied for?	□ Yes	□ No

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NAME (PLEASE PRINT/TYPE)

TITLE (MUST BE SIGNED BY THE PRESIDENT, CHAIRMAN, CEO OR EXECUTIVE DIRECTOR)

SIGNATURE

DATE

SECTION TO BE COMPLETED BY THE PRODUCER/BROKER/AGENT

PRODUCER

(If this is a Florida Risk, Producer means Florida Licensed Agent)

AGENCY

PRODUCER LICENSE NUMBER (If this a Florida Risk, Producer means Florida Licensed Agent)

ADDRESS (STREET, CITY, STATE, ZIP)